"COURAGE OF CONVICTION"
IIM, Indore feels proud to introduce the first Armed Forces Officers' class to the corporate world. As already trained and experienced service officers, they are task oriented, self-disciplined, infectiously enthusiastic, and courageous, with a can-do attitude. They display enviable drive & determination, energy, team-spirit and communication ability. They are comfortable with technology, its application & management an indicator of continuous modernization of the Indian Armed Forces.

The focus during this residential programme at IIM Indore was to orient them to the corporate culture, norms, values, practices and usages. They have been provided training in business practices in the core areas of Managerial Finance And Accounting, Business Economics, Corporate Communication, Management Information Systems, Operations Management, Marketing Management, Human Resource Management, Organizational Behavior, Strategic Planning and Management And International Business apart from their Elective Subjects. IIM, Indore has also put them through a first-hand experience of the corporate work culture through industry internship. I am glad to say that the industry experience has been very educative and enriching for them all.

I have no doubt in my mind that here is a unique breed of Corporate human resources, readily deployable, only to the gain of the Indian business and Industry. India’s sovereignty and territorial integrity stands testimony to the tenor and potential of these men & women - they have proved in multi threat environments encompassing various aspects of leadership & management. They are now ready for deployment in the business battlefield with their time-tested and time-trusted discipline, vigour, commitment, skills and values of modern business world.

DIRECTOR'S MESSAGE

Dr. S.P. PARASHAR
"They are self starters, quick on uptake and sharp in focused delivery. They seek to change the status quo continuously. They do not merely endure they prevail. They do not fear change. They act firmly with the belief that what they do makes a difference. And It Does."

Prof Chande
Programme Director

"They brought, vibrant & varied experiences to the programme, to share and value add. Now they carry with them sound business concepts, sharpened with the state of the art application techniques. With their industriousness, organizing ability & interpersonal skills they are poised to Win."

Prof. Sumita Rai
Programme Director

---

**FACULTY**

**ECONOMICS**

Pranab K Pani
M.Phil (JNU, New Delhi), Fellow (IIM, Ahmedabad).

FINANCE & ACCOUNTING

S.P. Parashar
B.Com (Hons), M.Com, Ph.D (Finance) University Of Delhi.

B. Hariprasad
B.E. University of Madras, MBA (Andhra University), Ph.D (IIT, Madras).

LV Ramana
M.A (Hyderabad), M.Tech. (IIT, Kanpur), Ph.D (Madras).


HRM & ORGANIZATIONAL BEHAVIOUR

Pradip K. Chande
B.E., M.E., Ph.D (Automation), University of Indore (DAV), India.

Shubhamoy Dey

Prabin Kumar Panigrahi
MCA (IIT, Kharagpur), Ph.D. (IIT, Kharagpur).

M Scalem
B.Tech. (AMU), Fellow (IIM, Calcutta).

MARKETING

Tapan Panda
MBA, PGDM, PGDM, Ph.D.

Ashish Sadh
MBA (PSU, New), Ph.D. (IIT, Kharagpur).

OPERATIONS MANAGEMENT & QUANTITATIVE TECHNIQUES

Nitin Agarwal
Ph.D. (IIT, Kanpur), MS (University of Wisconsin-La Crosse), M.Tech. (IIT, Bombay).

U K. Bhattacharya
M.Sc. (IIT, Kharagpur), Ph.D. (IIT, Kharagpur).

Nitin Singh
Fellow (IIM, Bangalore).

S. Venkataramanan

STRATEGIC MANAGEMENT

Sumit Mitra
B.E (IIT, Kharagpur), MBA (IIM, Bangalore), Ph.D (Economics).

Arijit Sikdar

GR Chandrasekhar
“When I come out of IIM, it’s going to be the ‘first day’ of my rest of my life. I am keen to begin my second innings. Remember - I had a damn good score in first innings. The tragedy of life is not that it ends so soon, but many simply wait so long to begin it.”

“IIM & Armed Forces Vs Business World & Battlefields! The breadth taking commonality along with its amazing diversity is going to be the new flavor of the season. I am planning to manage the people in accordance with their needs & background. I think that’s the greatest compliment to pay! Different strokes for different people. Be brave to face & manage the diversity.”

“A smooth sea never made a skilled mariner. In rough sea, there is no scope for failure. The ultimate measure of a man is not where he stands in moments of comfort and convenience, but where he stands at times of challenge and controversy. With IIM aptitude & Armed Forces attitude, I will gain altitude”

“Years in conflict zone have taught me that seeking security to avoid risk, is the riskiest thing you can do. My focus is on what I want. I have no time for fears or apprehensions.”
**AGE PROFILE**
- 25-30 Years 56%
- 31-35 Years 9%
- 36-40 Years 4%
- >= 41 Years 31%

**EDUCATION PROFILE**
- Science 42%
- Social Science 36%
- Engineer 22%

**GENDER PROFILE**
- Man 90.3%
- Women 9.7%
INDUSTRY INTERNSHIP

Midway through the program, participants seek a rendezvous with the corporate world to get an exposure through industry internship. This kind of experiential learning is unique to IIM Indore and is in line with the pattern of PGP course structure of IIMs. It has been scheduled between the core and elective courses. After internship, the participants specialize in specific streams of elective back in IIM.

INTERNSHIP PARTNERS

- IBM India
- Hindustan Lever
- Jet Airways
- Bharti Telecom
- Hyundai Motor Corporation
- Sutherland Software Solutions
- I-Flex Solutions
- Tata Motors
- Eicher Motors
- Apollo Hospitals
- Avery India
- Bridgestone International
- Aviva Insurance India
- EIL
- Punjab Tractors
- Hindustan Photo Films
- STI India
- Bharat Forge
- Nicholas Piramal India
- Renbaxy India
- Citibank
- Videocon Industries
<table>
<thead>
<tr>
<th>Name</th>
<th>Academics</th>
<th>Aspire</th>
<th>Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>Major Sanjay Bamrara, SM</td>
<td>PG Certificate in Management IIM (Indore), B.Sc, MBA (Mktg)</td>
<td>MKtg and Operations</td>
<td>30</td>
</tr>
<tr>
<td>Captain APS Randhawa</td>
<td>PG Certificate in Management IIM (Indore), B.Sc (CSc), GNDU - Amritsar</td>
<td>HRD/HRM/Operations Management/Administration/Facility Mgmt.</td>
<td>30</td>
</tr>
<tr>
<td>Captain Sachin Kulwe</td>
<td>PG Certificate in Management IIM (Indore), B.Sc (Eng)</td>
<td>HR</td>
<td>30</td>
</tr>
<tr>
<td>Captain Akash G Prajapati</td>
<td>PG Certificate in Management IIM (Indore), B.Sc (CSc), GNDU - Amritsar</td>
<td>Operations Mgmt, Supply Chain Mgmt, Project Mgmt.</td>
<td>30</td>
</tr>
<tr>
<td>Flight Lieutenant Sudhanshu Bhatnagar</td>
<td>PG Certificate in Management IIM (Indore), B.Sc, MBA</td>
<td>Marketing, Operations, HR.</td>
<td>29</td>
</tr>
<tr>
<td>Captain Sanjay Kumar Singh</td>
<td>PG Certificate in Management IIM (Indore), B.Sc, MBA (Maths, Physics)</td>
<td>HR, Operations and strategy</td>
<td>29</td>
</tr>
<tr>
<td>Major Mon Xavier Joseph</td>
<td>PG Certificate in Management IIM (Indore), B.Com (Hons)</td>
<td>HR, Operations and strategy</td>
<td>26</td>
</tr>
<tr>
<td>Lieutenant Commander SK Chetri</td>
<td>PG Certificate in Management IIM (Indore), B.E (Mech) (Engg.)</td>
<td>Fin, Operations</td>
<td>29</td>
</tr>
<tr>
<td>Major V. Sridevi (Engg.)</td>
<td>PG Certificate in Management IIM (Indore), B.E (Mech) (Mechanical)</td>
<td>Fin, Operations</td>
<td>29</td>
</tr>
<tr>
<td>Major Harpreet Singh</td>
<td>PG Certificate in Management IIM (Indore), B.Sc (Maths, Physics)</td>
<td>HR, Communication, Logistics, Administration</td>
<td>29</td>
</tr>
<tr>
<td>Major William R Trivedi</td>
<td>PG Certificate in Management IIM (Indore), B.Com (Hons)</td>
<td>HRM/Gen Admin</td>
<td>32</td>
</tr>
<tr>
<td>Major Sonam Jain</td>
<td>PG Certificate in Management IIM (Indore), M.Sc (Maths, Physics)</td>
<td>HRM, Marketing</td>
<td>28</td>
</tr>
<tr>
<td>Captain Manish Kumar Tewari</td>
<td>PG Certificate in Management IIM (Indore), Bachelor of Arts</td>
<td>HRM, Marketing</td>
<td>30</td>
</tr>
<tr>
<td>Major Guruprasad Thimmaiah (Doctor)</td>
<td>PG Certificate in Management IIM (Indore), M.B.B.S., Basic and advanced Cardiac Life Support Provider (American Heart Association), Specialized in High Altitude Illnesses from High Altitude Medical Research Centre.</td>
<td>Operations Management/Human Resource Management/General Administration in a Pharmaceutical Company/Corporate Hospital</td>
<td>30</td>
</tr>
<tr>
<td>Captain Geeta Gawali</td>
<td>PG Certificate in Management IIM (Indore), B.Sc (Engg), MMS (Marketing)</td>
<td>HR &amp; Marketing</td>
<td>28</td>
</tr>
<tr>
<td>Major Geeta Gawali</td>
<td>PG Certificate in Management IIM (Indore), B.Sc (Engg), MMS (Marketing)</td>
<td>HR &amp; Marketing</td>
<td>28</td>
</tr>
<tr>
<td>Captain Ashish Mishra</td>
<td>PG Certificate in Management IIM (Indore), B.Sc (Maths) (Mathematics)</td>
<td>HRM/Gen Admin</td>
<td>28</td>
</tr>
<tr>
<td>Flight Lieutenant Sudhanshu Bhatnagar</td>
<td>PG Certificate in Management IIM (Indore), B.Sc, MBA</td>
<td>Marketing, Operations, HR.</td>
<td>29</td>
</tr>
<tr>
<td>Captain Virendra Gaikwad</td>
<td>PG Certificate in Management IIM (Indore), B.Sc, MBA (Engg)</td>
<td>HR, Operations and strategy</td>
<td>27</td>
</tr>
<tr>
<td>Captain Sandeep Soni</td>
<td>PG Certificate in Management IIM (Indore), B.Sc, MBA (Engg)</td>
<td>Marketing</td>
<td>30</td>
</tr>
<tr>
<td>Major V. Sridevi (Engg.)</td>
<td>PG Certificate in Management IIM (Indore), B.E (Mech) (Mechanical)</td>
<td>Fin, Operations</td>
<td>32</td>
</tr>
<tr>
<td>Major William R Trivedi</td>
<td>PG Certificate in Management IIM (Indore), B.A (History)</td>
<td>Operations, HR, Administration</td>
<td>29</td>
</tr>
<tr>
<td>Major Harpreet Singh</td>
<td>PG Certificate in Management IIM (Indore), B.A (History)</td>
<td>Operations, HR, Administration</td>
<td>33</td>
</tr>
</tbody>
</table>
PARTICIPANTS WITH EXPERIENCE MORE THAN 20 YEARS

Captain Vikram Sandhu
Academics: PG Certificate in Management IIM (Indore), B' Com
Aspire: Marketing, Finance, Strategy
Age: 29 years

Major Sandeep Kumar Dubey
Academics: PG Certificate in Management IIM (Indore), BA History
Aspire: Human Resource Management
Age: 29 years

Captain Mohit Tomar
Academics: PG Certificate in Management IIM (Indore), B.Sc (PCM), B.Com, PG Diploma in Garment Manufacturing technology at NIFT, PGDBM (symbiosis)
Aspire: Operations, Strategic Management, Facility Mgmt
Age: 29 years

Captain Deepak Kumar Parmar
Academics: PG Certificate in Management IIM (Indore), B.A (History Honours) from Delhi University
Aspire: Operations, HR, Administration, Security
Age: 28 years

Captain L P Kher
Academics: PG Certificate in Management IIM (Indore), BA (Hons) Eng and Eco, Masters in Finance and Control, Certificate course in French.
Aspire: HRD, Marketing.
Age: 29 years

Major Vinay Marks
Academics: PG Certificate in Management IIM (Indore), BA
Aspire: HR /OPS / International Business/Gen Adm
Age: 32 years

LT Colonel Hari Singh
Academics: PG Certificate in Management IIM (Indore), Diploma in Mech Engg
Aspire: Administration and HR, General Management Manufacturing
Age: 44 years

Lt. Col. Kabir Dubey
Academics: PG Certificate in Management IIM (Indore), B.Com, PGDBM, PGPSR, PG in Training and Development
Aspire: HRM/Gen ADMIN, IB, NGO
Age: 43 years

Colonel Saurajit Roy
Academics: PG Certificate in Management IIM (Indore), BA, PGD IT & Mgt.
Aspire: HRM/HRD/Admin/Operations (Supply Chain Mgmt), Strategy, Event Mgmt, Hospitality Mgmt
Age: 53 years

Lt Colonel M Ravishankar
Academics: PG Certificate in Management IIM (Indore), B.COM (Madras University)
Aspire: HRM/HRD/Supply Chain Management/FIN
Age: 46 years

Commander Arockiaswamy
Academics: PG Certificate in Management IIM (Indore), BSc Physics, Dip in Forensic science
Aspire: HRD/HRM, Gen ADM, Facilities Mgmt
Age: 47 years

Colonel Jayaganesan Krishnanukutty
Academics: PG Certificate in Management IIM (Indore), BSc, PGDCA, Dip in Forensic science
Aspire: HRD/HRM, Gen ADM, Facilities Mgmt
Age: 53 years

Commander V Bhaskar
Academics: PG Certificate in Management IIM (Indore), B.Sc (Physics, Maths, Chem.), University of Madras
Aspire: Operations, Projects, Marketing, Knowledge Management, HRM.
Age: 44 years

Lt Colonel Deepak Bhandari
Academics: PG Certificate in Management IIM (Indore), BA
Aspire: HR, Admin & Material Mgmt
Age: 45 years

Colonel Satinder Singh Bajwa
Academics: PG Certificate in Management IIM (Indore), BSc., MSc(Def Studies)
Aspire: Strategy, Supply Chain Management, HR, Admin.
Age: 50 years

Colonel Chandra Shekhar Joshi
Academics: PG Certificate in Management IIM (Indore), MA, BSc, B Lib, B.Ed, PGD in Pers Mgmt.
Age: 52 years

Lt Colonel Rajeev Sharma
Academics: PG Certificate in Management IIM (Indore), BA (Honours in Economics) PGD PM & IR
Aspire: HRM/HRD/Admin/Operations (Supply Chain Mgmt), Strategy.
Age: 42 years

Commander NP Chandola
Academics: PG Certificate in Management IIM (Indore), BE, MTech /DIIT(IITD), PGDTM (IITD), MA (Psy), PGDDC, PGCGA (IIM-4)
Age: 40 years

Jayant G Chaudhari (Engg.)
Academics: PG Certificate in Management IIM (Indore), BE, Electronics & Telecom Engg (Distinction), PGDBM, SIBM, Pune, PGD Aero Engg (Electronics), Sr Engg Management, Export Marketing Management, IIFT
Aspire: HRM, MIS, Operations and General Adm/Mgmt.
Age: 53 years

View CD Enclosed for Detailed CVs
The Placement Process

The final placements at IIM Indore represents a natural culmination of the fully residential P G Certification Programme. For corporates this is when you get an opportunity to interview, interact and induct valuable resources for your organisations, resources who will inherit your legacy, imbibe your values and drive future growth in your organisations. These resources come with IIM aptitude and Armed Forces attitude.

Pre Placement Interaction
15 August to 31 August 2006

Interview Date Allocation
4 September to 10 September 2006

Company Recruits on Campus
15 September to 22 September 2006

VIEW CD ENCLOSED FOR DETAILED CVs
CONTACT DETAILS AT BACK COVER PAGE